

Dear Sir / Madam,

25th May 2026

TENDER ADDENDUM NO. 2

TENDER NO: ONT/KDC/041/23-24

TENDER NAME: PROVISION OF MEDICAL INSURANCE SERVICE FOR BOARD OF DIRECTORS AND STAFF

In reference to the above-mentioned tender, the following clarifications are made to the specified provisions of the Tender Document:

1. TECHNICAL EVALUATION CRITERIA No. 2: Should read as follows:

Underwriter or Proposed underwriter Medical Claims settlement ability (Value of claims Recently paid for Insured Risks - Excluding General, Motor and Life) - Provide evidence of claim recently paid for Risks of relevant class of policies for at least three Corporate clients for the year 2024 (Attach Valid proof.) (5 Points each) Note – Brokers to provide for the proposed Underwriter.

- Total annual claims paid in the previous year: -
 - Above 4 Billion(13Points)
 - 3.5Billion to 4.0 Billion -(9Points)
 - 3.0Billion to 3,499,999,999 -(6 Points)
 - 2Billion to 2,999,999,99 (3Points)
 - Below 2 Billion (1Point)

Reference: Books of Accounts and Attach IRA 2024 Insurance Industry Report

2. TECHNICAL EVALUATION CRITERIA No. 5: Should read as follows:

Bidders General Financial Resource Capability

Medical Insurance Annual Premiums Trend for past two-year, Gross Underwritten Premiums turnover for the last two years - (4 Points Each Year for Bidders who meet and 1Point Each Year for Bidders who fall Below the minimum Premium Turnover)

- 2024 -6.0 Billion and Above-4Marks-Below 5.0Billion 1 Marks
- 2023 -5.0 Billion and Above-4Marks-Below 4.5Billion 1Marks

Reference: IRA Industry Report 2023 and 2024

3. TECHNICAL EVALUATION CRITERIA No. 7: Should read as follows:

Country Wide List of Service Providers

Provide a CERTIFIED country wide list of approved health providers where you have credit facilities. KDC reserves the right to confirm directly with these providers the existence of credit facilities.

- 1- 15 Counties - 2 marks

2- 16-30 Counties - 4 Marks

3- 30 and Above Counties - 6 Marks

Bidders to provide Valid Recommendation Letters from at least 5 of the Major Hospitals Listed (Aga Khan, Mater Hospital, Karen Hospital, Nairobi Hospital, MP Shah and AAR NOT MORE THAN ONE YEAR OLD FROM THE TENDER CLOSING DATE) (2 marks each)


TOTAL SCORE 16 marks

All other terms and conditions of the tender remain unchanged.

Thank you.

Yours faithfully,

For: KENYA DEVELOPMENT CORPORATION LTD



JOSEPH WAKA

FOR: DIRECTOR GENERAL