

KENYA DEVELOPMENT CORPORATION FINANCING REQUIREMENTS FOR WHOLESALE FINANCE UNDER SAFER

- 1. Embedded Non-Disclosure Agreement.
- 2. Board Resolution to borrow from KDC
- 3. A formal application letter for a facility
- 4. Copy of Certificate of Incorporation/Registration
- 5. Copy of Memorandum and Articles of Association (CR 2)/By laws
- 6. Copies of company's PIN, and Tax Compliance Certificate
- 7. Copy of latest Statutory Annual Returns (SASRA/CBK, BRS)
- 8. CR 12 Where Applicable.
- 9. Copies of ID, PIN, and recent colored passport photographs of Directors
- 10. Copies of relevant Government of Kenya Licenses, and evidence of regulatory compliance.
- 11. Audited Financial Statements for the last 5 years, Management Accounts for the current financial year, and latest Auditors Management Letter on audited accounts
- 12. Current Strategic Plan
- 13. Company profile including:
 - Key activities and areas of focus
 - List of branch networks (if any)
 - Existing Management Information System (MIS) capabilities
 - Demonstration of experience financing MSMEs (i.e. MSME Portfolio relative to total Portfolio)
 - Digital/Technology channels/touch points of serving MSMEs
 - Products currently offered to MSMEs and new products to be offered under the sought financing
 - Projected performance
 - Organization structure
 - Board and Management functions and responsibilities
 - Profiles of Directors and key Management
 - Demonstration of co-funding ability for the new MSME Portfolio to be generated with the facility
 - Loan Products Pricing criteria for MSME loans
- 14. Copies of key policy and operational documents i.e. Credit/lending policy (including robust Insider Lending Guidelines), Risk policy, and Environment and Social Governance (ESG) policy.
- 15. Proposed collateral for the facility